Code PHR

Company name Phuoc Hoa Rubber Joint Stock Company

Date 01/23/2018

Subject Approving the business result in 2017

Content:

Based on the Resolution No.01/2018/NQ-CSPH dated January 22, 2018, the Board of Directors of Phuoc Hoa Rubber Joint Stock Company approved the business result in 2017, specifically as follows:

1. Parent company:

No.	Content	Unit	Plan for	Performance	% ratio	% ratio
			2017	in 2017	compared	YoY
					plan	
1	Rubber production output	ton	14,000	14,619.85	104.43%	89.11%
2	Rubber purchase output	ton	12,000	17,429.14	145.24%	120.83%
3	Rubber consumption	ton	29,500	29,511.11	100.04%	95.58%
	output					
4	Average price	million	35.29	40.39	114.45%	130.98%
		dongs/ton				
5	Total revenue	billion	1,327.84	1,581.32	119.09%	123.70%
		dongs				
6	Profit before tax	billion	271.31	418.05	154.09%	133.07%
		dongs				
7	Profit after tax	billion	217.05	338.07	155.76%	130.96%
		dongs				

2. Subsidiaries:

- a. Phuoc Hoa Kampong Thom Rubber Development Company Limited:
- Total area of exploitation: 1,991.2 ha
- Output: 1,573.52 tons, achieved 117% plan.
- b. Truong Phat Rubber Joint Stock Company:
- Production and processing: 46,340.96 m³ of wood billet; achieved 113.03% plan.
- Production and processing: 7,179.29 m³ of wood graft; achieved 74.05%.
- Consumption: 37,592.40 m³ of wood billet; achieved 133.80% plan.
- Consumption: 6,784.25 m³ of wood graft.
- Total revenue: 402.75 billion dongs, achieved 149.23% plan
- Pay taxes and state budget: 15.65 billion dongs
- Profit after tax: 7.40 billion dongs, achieved 100.572% plan).
- c. Phuoc Hoa Dak Lak Rubber Company Limited: Growing 269.8 ha rubber trees.
- d. Tan Binh Industrial Park Joint Stock Company:
- Total revenue: 51.25 billion dongs; achieved 104.87% plan;

- Profit after tax: 13.77 billion dongs; achieved 123.90% plan;

- Pay state budget: 219.22 billion dongs; achieved 100.08% plan.

3. Approving the business plan in 2018:

- Rubber production output: 13,000 tons;

- Rubber purchase output: 12,000 tons;

- Rubber processing output: 25,000 tons;

- Rubber consumption output: 28,000 tons;

- Average price: 37 million dongs/ton;

- Revenue: 1,036 billion dongs;

- Profit after tax: 400 billion dongs.